MT6.3_6 Case Study: "The Cultural Misunderstanding at the Global Summit"

Multiple-Choice Question

1- What was the primary issue between the U.S. and Chinese delegations during the 2010 Climate Summit?

- 1. A) Mismatch in communication and negotiation styles
- 2. B) Language barrier
- 3. C) Technological issues

2- How did the U.S. delegation approach the negotiations?

- 4. A) They were flexible and indirect
- 5. B) They preferred clear timelines and direct communication
- 6. C) They used passive communication strategies

3- What was the main communication style of the Chinese delegation?

- 1. A) Aggressive and confrontational
- 2. B) Reserved and indirect
- 3. C) Highly emotional
- 4- How were the communication challenges between the U.S. and China resolved?
 - 1. A) Through intervention by neutral mediators familiar with both cultures
 - 2. B) By postponing negotiations
 - 3. C) By changing the leadership of the delegations

5- What lesson was learned from the miscommunication at the 2010 Climate Summit?

- 1. A) Climate agreements are difficult to achieve
- 2. B) Only technological solutions can fix global issues
- 3. C) Cultural awareness is critical for effective international negotiations