

MT6.3_6 Case Study: “The Cultural Misunderstanding at the Global Summit”

Multiple-Choice Question
1- What was the primary issue between the U.S. and Chinese delegations during the 2010 Climate Summit?
1. A) Mismatch in communication and negotiation styles
2. B) Language barrier
3. C) Technological issues
2- How did the U.S. delegation approach the negotiations?
4. A) They were flexible and indirect
5. B) They preferred clear timelines and direct communication
6. C) They used passive communication strategies
3- What was the main communication style of the Chinese delegation?
1. A) Aggressive and confrontational
2. B) Reserved and indirect
3. C) Highly emotional
4- How were the communication challenges between the U.S. and China resolved?
1. A) Through intervention by neutral mediators familiar with both cultures
2. B) By postponing negotiations
3. C) By changing the leadership of the delegations
5- What lesson was learned from the miscommunication at the 2010 Climate Summit?
1. A) Climate agreements are difficult to achieve
2. B) Only technological solutions can fix global issues
3. C) Cultural awareness is critical for effective international negotiations